



# **CASAS DE ULTRA LUJO**

*INVERSIONES EN BIENES RAÍCES*



# THE HAUSMANN HOUSE EVOLUTION



2016	2016	2017	2018	2019	2022	2024	2024
							
\$1.2M cash Sold \$5M 2019	\$1M cash Sold \$5M 2020	\$1.3M cash Sold \$7M 2021	\$2.5M cash Sold \$4M 2019	\$1M cash Sold \$1.5M 2021	\$2.4M cash Exp \$13M 2026	\$3.9M cash Exp \$13M 2026	\$3.7M cash Exp \$15M 2027
			Project Only	Project Only			

Executed - 5 in 5 years

Under Const. Under Const. Target



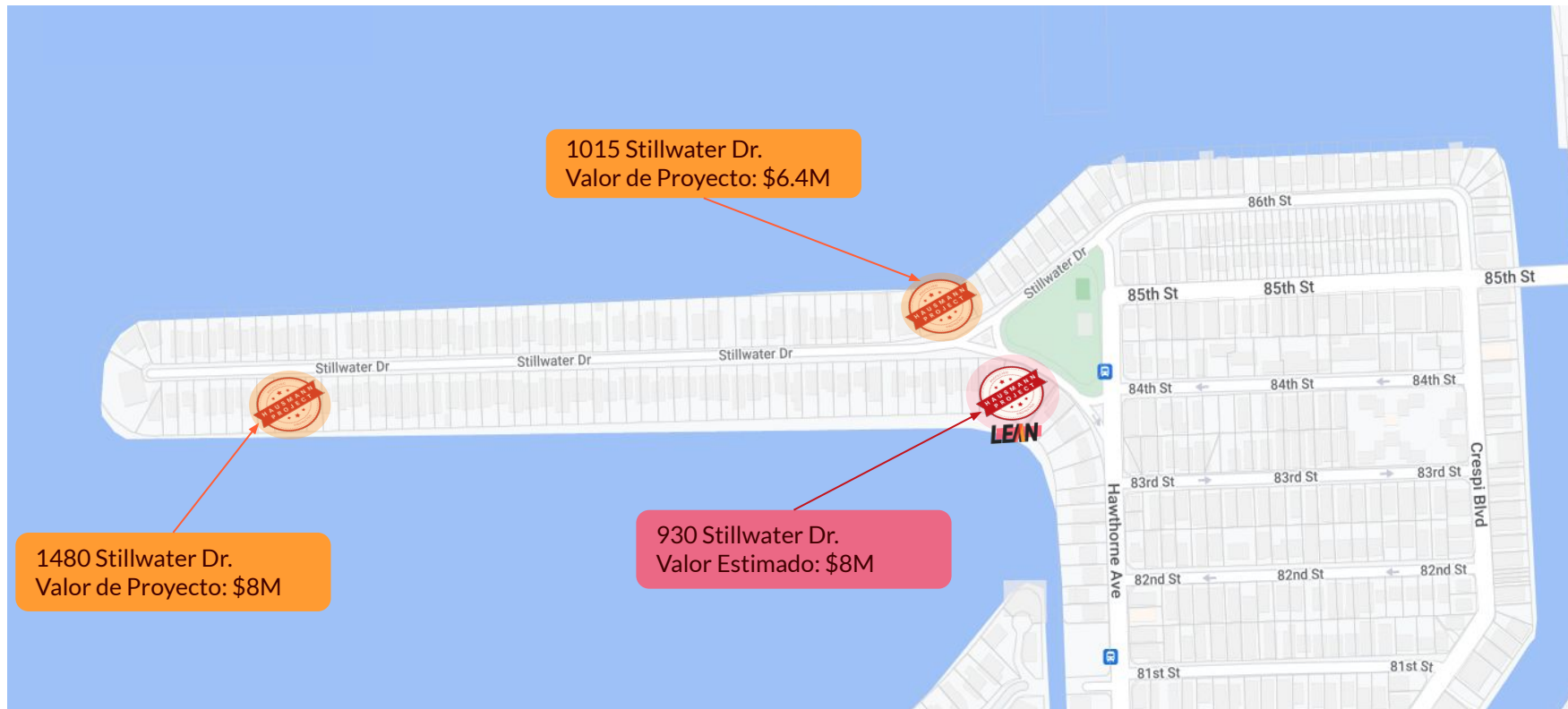


# TARGET : 930 STILLWATER DR

LEAN  
GROUP



# ECONOMÍAS DE ESCALA LOGRADAS



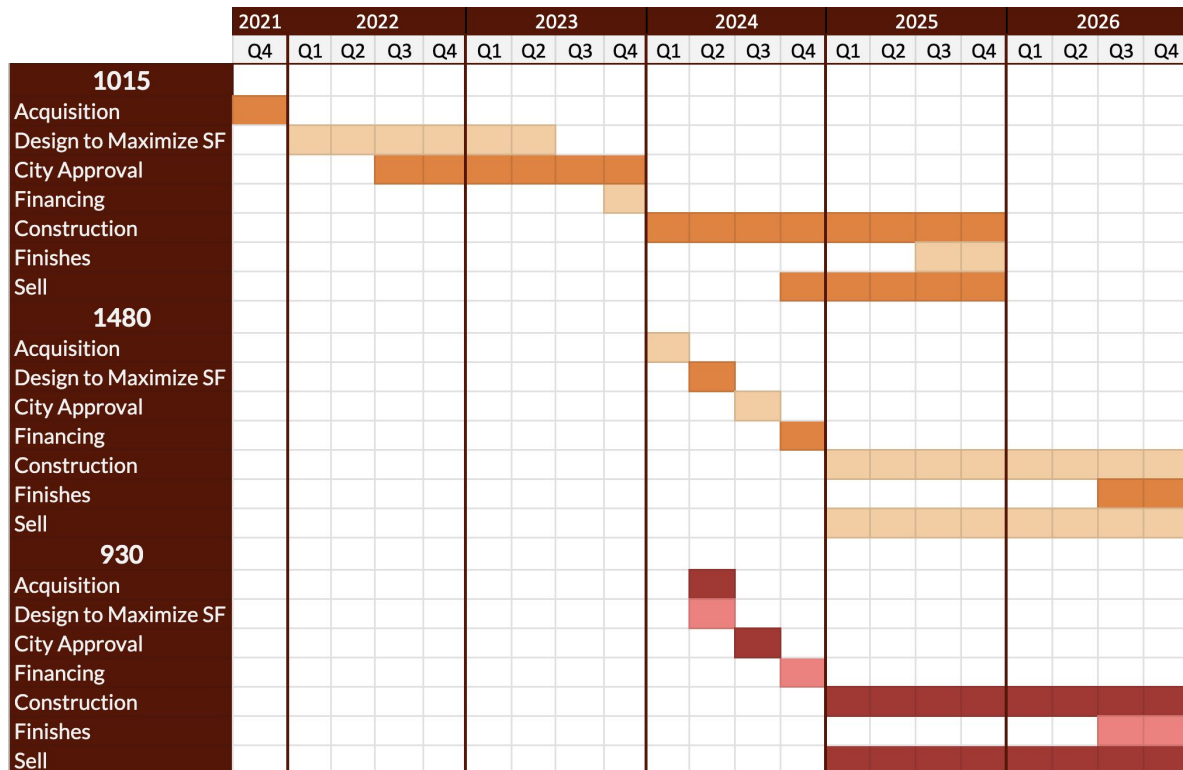


# TARGET : ANÁLISIS DE SENSIBILIDAD

PRECIO DE SALIDA (3 AÑOS)	IRR
\$10M	~6%
\$11M	~14%
\$12M	~23%
\$13M	~30%
\$14M	~38%
\$15M	~45%



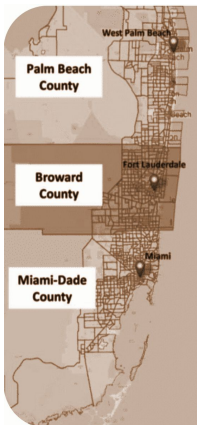
# 1015/1480/930 STILLWATER DR TIMELINES



- Las inversiones realizadas por la familia Hausmann en 1015 y 1480 generan **economías de escala masivas**.
- Economías de escala: **mismo contratistas, materiales, equipo, diseño**.
- 1480 y 930 utilizan un diseño similar o el mismo que 1015, **lo que reduce a la mitad el proceso de diseño y aprobación**.
- Usar 1015 como “showcase” al vender 1480 y 930.
- Reducción del tiempo de ejecución utilizando el diseño 1015 y 1480 (3 vs 4 años.)

→ Definido como  
Propiedades  
residenciales de  
\$10M+

→ Nuestro foco es  
Miami a Palm Beach



## RANKING MARKETS BY \$10M+ SALES Q1-Q2 2023

The following tables provide a snapshot of the total number and volume of \$10 million-plus sales in Q1 and Q2 2023 in the top 20 US markets, ranked by performance. This data is compiled from all public data across US residential real estate brokerages. For a complete summary of all Compass markets, kindly review the pages to follow.

### NUMBER OF \$10M+ SALES BY MARKET, Q1 - Q2 2023

Sales	Market	State
160	Greater Los Angeles	California
124	Manhattan	New York
61	Miami Dade	Florida
54	Palm Beach County	Florida
34	The Hamptons	New York
32	Aspen	Colorado
31	Silicon Valley & Peninsula	California
30	San Diego	California
28	Southwest Florida	Florida
27	Big Island, Kauai, Oahu & Maui	Hawaii
24	Orange County	California
24	Santa Barbara & Montecito	California
19	Scottsdale & Paradise Valley	Arizona
14	Greater Seattle	Washington
12	Broward County	Florida
10	Greater Boston	Massachusetts
8	Jackson Hole	Wyoming
7	The Emerald Coast	Florida
7	City of Boston	Massachusetts
6	Telluride	Colorado

### TOTAL \$10M+ SALES VOLUME BY MARKET, Q1 - Q2 2023

Sales Volume	Market	State
\$3.21B	Greater Los Angeles	California
\$2.2B	Manhattan	New York
\$1.01B	Miami Dade	Florida
\$939M	Palm Beach County	Florida
\$653.43M	Aspen	Colorado
\$606.07M	The Hamptons	New York
\$502.78M	Silicon Valley & Peninsula	California
\$473.81M	Southwest Florida	Florida
\$460.87M	San Diego	California
\$411.13M	Big Island, Kauai, Oahu & Maui	Hawaii
\$379.2M	Orange County	California
\$341.81M	Santa Barbara & Montecito	California
\$233.14M	Scottsdale & Paradise Valley	Arizona
\$221.47M	Greater Seattle	Washington
\$175.31M	Broward County	Florida
\$159.6M	Jackson Hole	Wyoming
\$143.77M	Greater Boston	Massachusetts
\$109.75M	San Francisco	California
\$109M	Fairfield County	Connecticut
\$103.195M	City of Boston	Massachusetts

# LEADERSHIP TEAM



<p><b>Leon Levy</b>  <b>Director, Levy's Investments</b>  CEO and Director Levy's Investments, 15 years experience in real estate development, remodeling and construction. Highly experienced in project planning and organizing to maximize LEAN operations.</p> <ul style="list-style-type: none"> <li>• B.S.in Mechanical Engineering in Caracas Simón Bolívar University</li> </ul>	<p><b>Eduardo Saias</b>  <b>Board Member Consein, 100% Banco and TBB International Bank</b>  35+ years experience in Information Technology, Banking and Board Member at 100% Banco and Fondo Comun in Venezuela. Founder, and Director of TBB International Bank and Consein. Highly experienced managing multifunctional teams to maximize LEAN investments.</p> <ul style="list-style-type: none"> <li>• B.S. in Computer Sciences at Caracas Universidad Metropolitana</li> </ul>	<p><b>Abi Toledano</b>  <b>Board Member Almacenes Toledo, ATM Corporation, Beacon Tower</b>  President and Director at Almacenes Toledo (Venezuela's textile importer) and ATM Corporation, 35+ years experience in budget management, PR, marketing and cost controls to maximize LEAN operations.</p> <ul style="list-style-type: none"> <li>• B.A. in Administration at Caracas Universidad Metropolitana</li> </ul>	<p><b>Andres Hausmann</b>  <b>Managing Member of A &amp; R Capital</b>  30+ years experience in architecture design, construction, project management and real estate. Developed the SQ Office Tower in Caracas, Isla Paraiso in Puerto La Cruz, The Aventura Residences in Chia, The Prana Tower in Bogota, for the optimal LEAN design</p> <ul style="list-style-type: none"> <li>• B.A. in Architecture at Syracuse University in NY. Studies in Seville, Florence and Caracas</li> </ul>	<p><b>Noel Poler</b>  <b>Director, Poler Group of Companies</b>  35+ years in senior positions in ITT, IHG, Viasa, DHL, Cedel &amp; Erea. Co-Founder of Allogis, Urbano, LatinList &amp; Poler Real Estate Investments. Highly experienced in hotels, real estate, technology, logistics &amp; startups, for the optimal LEAN venture</p> <ul style="list-style-type: none"> <li>• B.A. in Architecture at Pratt Institute, in NY, further hotel, business &amp; technology studies at IESA, Columbia, eMIT, eCornell</li> </ul>
				
<p><b>L</b></p>	<p><b>E</b></p>	<p><b>A</b></p>		<p><b>N</b></p>